

20 RULES FOR ENTREPRENEURSHIP

BY PATRICK BET-DAVID

- **1.** Don't let depressions and recessions scare you.
- 2. Only 1% of PR firms earn every penny you pay them.
- **3.** Distribution is everything.
- 4. Sweat everything.
- 5. Stay in creation mode.
- 6. Manage anxiety.
- 7. Focus on vision when you want to quit.
- 8. Listen to critics, some of their feedback is worth millions.
- 9. Find your Blue Ocean.
- **10.** Win the right people over.
- 11. Celebrate fast.
- 12. Your word matters more when you're small.
- 13. Ask for help.
- 14. Be aggressively patient.
- **15.** Be OK getting lucky.
- **16.** Join a local advisory group.
- 17. Keep networking BIZ DEV
- **18.** Don't worry about being embarrassed by your minimum viable product.
- **19.** Constantly read biographies.

BONUS

20. Break the right rules.

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